## PROJECT PROFILE





STRATEGIC PLANNING CONSULTING '23 Tarrant County Samaritan Housing, Inc. (Samaritan House)

Tarrant County Samaritan Housing reached out to Project Partners after having received a Toolbox Grant from the North Texas Community Foundation focused on fundraising. They had experienced compounding challenges in the last few years beginning with the 2020 pandemic, followed by damage from 2021 winter storms, loss of all fundraising staff in the spring of 2021 and a CEO leadership transition in the fall of 2021. Our work together focused on adding capacity and resources to the one-person development team, setting her up for success.

During our work together, we developed a comprehensive fundraising plan that outlines a roadmap for a full year and includes details related to grant writing, individual donor stewardship, communications, events, board engagement, and more. As key strategies were identified, we also dug in and provided the tools needed to operationalize the goals including designing and refining branding materials, writing proposal verbiage, drafting strategies related to campaigns such as North Texas Giving Day, and creating tools for board evaluation and engagement.

"I'm so excited to have a plan to follow for the year! It's so wonderful to see it all laid out - in a format that works for me - and I feel like I can be so much more proactive in my work, rather than reactive."

Cassandra Morga, MPH, Development Manager Tarrant County Samaritan Housing, Inc.

