

PROJECT PROFILE



DEVELOPMENT, GRANT COORDINATION CONSULTING, PROJECT MANAGEMENT, EVENT MANAGEMENT, AND WEBSITE DEVELOPMENT '16 - '22 *Cassata Catholic High School*

Our relationship with Cassata began as a short-term assignment supplementing the Development Director's efforts in grant writing and grant program management. After a 26% increase in grant revenue over two years, our role expanded to provide on-going, comprehensive development and event management services, and we are proud of the results. In the 2017-18 fiscal year, both individual and corporate/organizational giving increased by 35%, and event revenue increased by an incredible 267% thanks to our "Beyond the Pink Napkins" fundraising event assessment approach that helped staff and volunteers refocus Cassata's annual event, Noche de Gracias. In 2020, amidst the challenges of COVID-19, we continued our comprehensive services, including shifting Noche de Gracias to an online experience. These outstanding fundraising successes would not have been possible without our partnership with Cassata's President and the dedicated teachers, staff, Advisory Council members, parents and volunteers of Cassata, who work tirelessly to make sure all Cassata students have a pathway to success.

"It is such a pleasure to work with the Project Partners team and I have learned so much. Please accept my deepest gratitude for all of your support for and work with Cassata. You have personally and professionally guided us through a leadership change, providing consistent communications, donor relationships, and results."

Maggie Harrison, Ph.D., President
Cassata Catholic High School

PROJECT PROFILES



GRANT WRITING & RESEARCH/GRANT PROGRAM MANAGEMENT
'14 - '18; '21
Plano ISD Education Foundation



GRANT WRITING/GRANT PROGRAM MANAGEMENT '16 - '21
Cassata Catholic High School



INTERIM GRANT WRITING/GRANT PROGRAM MANAGEMENT '15
Irving Schools Foundation



INTERIM GRANT ADVICE '16, '17
Fort Worth Academy

Project Partners provides grant writing and grant program management services during key staffing transitions or when the many benefits of contracting for professional, senior-level fundraising expertise, writing and project management are desired. In these cases, and to help retain and attract significant funding and relationships, we quickly assessed the situation, developed grant calendars and systems for efficiencies, conducted prospect research, engaged board volunteers as appropriate, coordinated among program directors to develop key content and required attachments, arranged donor touchpoints and site visits, wrote case statements, reports, and the supplemental information, and submitted applications to hit deadlines. Grant money secured to date with these clients to fund operating, programming, capital needs and technology totals more than \$900,000 and counting.

“Thanks for renewing the letter of agreement with Project Partners on such a short timeline. I wouldn’t want to leave my job at the foundation without this partnership with you in place.”

Carlos Sastoque, Former Executive Director
Plano ISD Education Foundation